INTERNATIONAL TRADING PROGRAMME

CENTRE OF EXCELLENCE INTERNATIONAL TRADING
SINGAPORE: A VIBRANT GLOBAL COMMODITIES TRADING HUB

A PARTICIPANT NETWORK
60% - 80% of world’s top oil & gas, steel & metals, mining & agricultural commodities companies operating within a neutral jurisdiction

FINANCIAL AND TRADING INFRASTRUCTURE
#2 banking sector in the world with deep regional knowledge and dedicated commodity teams

BUYERS, SELLERS AND KEY SUPPORTING PLAYERS
across the commodity value chain create a thriving ecosystem for GLOBAL TRADERS

PHYSICAL FLOWS AND INFRASTRUCTURE
10 million m³ of independent oil storage – the LARGEST amount in ASIA

Source: Enterprise Singapore_Report on Commodity Trading Hubs

CENTRE OF EXCELLENCE INTERNATIONAL TRADING

Centre of Excellence International Trading [CEIT] is a tripartite collaboration between Nanyang Technological University, Singapore [NTU Singapore], Enterprise Singapore and partners from the international trading community.

Administer the International Trading Programme & nurture global talents
Engage industry partners in both academic research and publication
Organise workshops, conferences and forums for the trading sector
INTERNATIONAL TRADING PROGRAMME (ITP)

The International Trading Programme (ITP) nurtures a specialised and global-ready workforce equipped with both business and technical knowledge for the commodity trading sector. Students can look forward to a wide spectrum of exciting and rewarding career opportunities available in the lucrative commodity trading sector and value chain upon graduation.

Learning Approach

- Comprehensive curriculum for an in-depth understanding of the commodity value chain
- Hands on training on Financial Trading Terminals (Bloomberg & Thomson Reuters Eikon)
- Overseas and Local Experiential Learning Trips
- Professional Attachment/Internships

Specialisation in International Trading

**Business Students**

- Banking & Finance Specialisation (International Trading)
- Double Degree in Accountancy and Business with Banking & Finance Specialisation (International Trading)

**Engineering Students**

- Engineering with Second Major in Business (International Trading)

**Maritime Studies Students**

- Maritime Studies with Second Major in Business (International Trading)
- Maritime Studies with Specialisation in International Trading

Minor in International Trading

International Trading is offered as a minor programme to NTU students of all disciplines.

To fulfill the requirements for the Minor in International Trading, students will need to complete the seven ITP core courses.
The Perth Experiential Learning trip was an eye-opening experience. On-ground visits to mining sites and refineries allowed me to thoroughly understand the entire value chain of the aluminium, oil and gas production. Sharing sessions conducted by leading companies such as South32, BP and Chevron allowed me to gain first-hand business and industry insights of the commodities market. Overall, through ITP, I was able to explore different forms of learning. With the CEIT Travel Grant, there are equal opportunities for such enriching experiences for all.

I chose ITP as it offers the most number of specialised modules for the 2nd major in business compared to other tracks. Having an engineering background is beneficial in ITP as there are many processes in various commodities trading fields that are technical and an engineering background helps in understanding them, e.g. oil refinement process, automated processes, etc. From the seminars held by CEIT, industrial partners to overseas experiential learning trips, ITP has given us an effective platform to explore and find our direction in this vast industry.

Of the many decisions I’ve made in university, choosing ITP was by far the best. The knowledge and exposure gained through the Speaker’s series and experiential site visits gave me better insights into commodities trading from a theoretical level and realistic perspective. As the ITP Club President, I worked closely with the CEIT office to raise the profile of ITP among industry players. CEIT office is very supportive. The ITP Club is the student body that represents all students. I hope to foster a sense of community and pride among all ITP students.

I first joined Dole Asia as an intern for my Professional Attachment in NTU. I was given the autonomy to formulate and execute a business entry plan for the packaged food business in Singapore. It was challenging and fulfilling as I managed to launch Dole products in NTUC FairPrice with the support from the team. I got the opportunity to join Dole as their permanent employee. All of these were not possible without the help from ITP and CEIT. Joining ITP is by far the best decision that I have made.
Career Prospects

With the International Trading Programme, you will have the versatility to choose from a broad and diverse range of career functions in the commodity sectors such as:

- Marketing, Business Development and Analysis
- Trading and Sales
- Operations, Procurement and Sourcing
- Finance and Regulations
- Market Research and Product Development

A WORD FROM OUR CORPORATE PARTNERS

Satvinder Singh
Assistant Chief Executive Officer
Enterprise Singapore

The ITP will ensure that its students receive a holistic exposure and experience to prepare them for good quality and rewarding careers, meet industry demand and further strengthen Singapore's position as a thriving hub for international trade. This programme surely puts Singapore on the global human capital talent map for international trading sector.

Tan Chin Hwee
CEO-Asia Pacific
Trafigura Pte Ltd

Here at Trafigura, we believe in investing in the next generation as they represent the future of the industry. The partnership between NTU’s International Trading Programme and Trafigura have given students opportunities to gain practical industry experience and knowledge. We are honored to be part of the country's ambition of making Singapore a global trading hub.

Peter Finnimore
Chief Marketing Officer
South32

This program, supported by hands on and practical training, helps graduates develop a specialised talent and a more holistic education, such that they are ready for the challenging and rewarding careers that await them in this sector. This program will be another badge for Singapore in its development as a hub for global human talent in the international commodity trading sector.

Kuo Khoon Hang
Chairman & CEO
Wilmar International Limited

Today, trading is no longer a simple matter of buying and selling; managing a global integrated supply chain efficiently across nations is key to its success. The sector needs young talent with drive, a global mindset and a willingness to work in new frontiers. More than ever, opportunities abound for the bold, brave and talented. Wilmar is encouraged by the holistic and rigorous programme developed by CEIT and honoured to be a founding partner of this programme.